

# Manager Direct Sales Channel - German Regions



**Work place: Zürich**

**Workload: 100%**

We're looking for a talented employee who shares our interests and values. You concentrate on the essentials and always keep your promises? You try to make the complicated easy and are unmistakably different in everything you do and say? And the most important: You are good at offering exceptional service every day?

Do you have excellent leadership skills as a Sales Manager and are good at communicating with your employees and colleagues? Are you reliable and can work well under pressure? If that's the case, then we would like to give you the opportunity to become a part of our Direct Sales Channel team as our Manager Direct Sales in the German region.

## Your responsibilities

- Managing the Direct Sales Specialists (doing Door to Door and Event Sales) in all German Region
- Recruiting and hiring new employees for your Region
- Coaching and train the Direct Sales Specialists in your Regions
- Motivate and Control the Direct Sales Specialist in your Regions
- Making sure Sales targets are achieved
- Co-operating with our Manager in the French region and our Chief of Sales Officer
- Organizational tasks for the Direct Sales Channel
- Supporting employees if problems arise
- Doing self (sometimes) Door to Door and Event Sales in your Region to be better able to train your staff and to motivate
- Leading Sales Events in your Region and take the end to end responsibility
- Developing new ideas and concepts to realize more Sales
- Search active for new Mobile POS places

## Your experience

- Minimum of 5 Years' experience in Sales
- Fluent in German, English and French (Italian is a plus)
- Excellent leadership skills and previous experience in Managing a Direct Sales Team
- Very independent, goal orientated and motivated person
- Ability to work in a fast paced environment and deal with pressure
- Well organized, reliable and can take on responsibilities
- Exceptional communication skills
- Higher Education in Sales or Marketing Management

## What we offer

- Friendly and dynamic environment.
- Competitive salary and benefit system.
- Possibility to enlarge competences and experience due to fast moving and complex telco environment.

You have always dreamed of working in a fast paced, unique and diverse environment? Then we would like to get to know you. Please send us your application via the online application form (we only look at online applications)

**Salt.**  
**Your Life.**

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